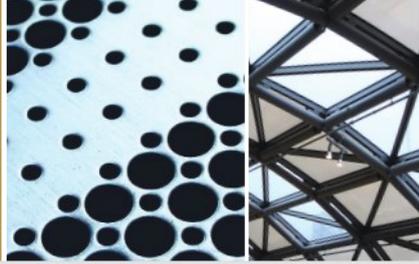


# Maintenance Contract Tender Services



Maintenance contracts can take various forms and although most lift owners/managers have one in place it may not be the most suitable for their needs.

We know the challenges those responsible for lifts and escalators face and, with our specialist industry knowledge, we also know what is available and how to ensure best value. To help mitigate the challenges faced by lift owners/managers we offer a Maintenance Contract Tender Service that will ensure value is delivered and compliance is achieved.

## Achieving value for money

On average our performance related maintenance contracts achieve a minimum of 10% savings (including our fees) on client spend. To benefit from further savings clients can also utilise our Maintenance Management Services where we assist clients in the management of their lift and escalator portfolio.

Our experience in managing equipment portfolios ensures maintenance standards are maximised resulting in the reduction of callouts and failures. We achieve improved reliability and availability through the application of key performance indicators, specialist knowledge of the industry and the challenges within it.

## Our maintenance contract tender service includes:

- ✓ Tendering a Performance Related Maintenance Contract for your entire portfolio – This maximises the buying power available
- ✓ A Schedule of Works that will be required during the term – This achieves best prices for minor upgrades
- ✓ A Schedule of Rates – This minimises the costs of unscheduled works
- ✓ % additions for Plant and Materials – This prevents excessive charges.



We analyse the type of maintenance contract in place and its suitability for the lift owner/manager and we prepare a maintenance contract that ensures value is delivered, compliance is achieved and units operate safely and reliably for the maximum availability.

From existing records or following a maintenance audit of the equipment, and after in-depth discussions with the client, we prepare a draft maintenance contract. The draft contract would include all statutory and recommended inspections and dictate a minimum level of performance and serviceability to be achieved. We will review the draft contract with our client to ensure it meets their requirements and include any further special conditions.

A start date and contract term will be agreed with the client and relevant price index, if any, will be included. In addition we will negotiate a revised contract price with the incumbent Maintenance Contractor and if agreed with the client arrange for final exchange of contract documents for inception of new contract.

**In essence, we tailor the maintenance contract to the client's individual requirements based on existing assets and the whole lifecycle of the equipment. Our bespoke contract ensures the client's statutory and other safety-related obligations are met as well as ensuring best value.**